



## FACTSHEET

# Advanced Food Management for Microsoft Dynamics NAV

## Benefits

- **Create, implement, and schedule efficiently the proper pricing structures** for your individual customers, customer groups, and marketing campaigns.
- **Align pricing and costs** for healthy margins, adjusting prices as is best for the business.
- **Prepare customers and trading partners for uninterrupted business** with you by promptly distributing pricing updates and order guides for them.
- **Keep pricing practices fully documented and auditable**, so you can easily track and improve the business outcomes of pricing.
- **Enable customer-facing employees and purchasing agents** to avoid disruptive shortages of items and materials.
- **View all item details of interest** without delay or building queries, anytime you like.
- **Enable better management of your food items** by keeping stakeholders fully apprised of item status.

**To-Increase Advanced Food Management for Microsoft Dynamics NAV helps you transform two important task areas in the management of your food production and distribution organization, pricing and item information lookups.**

As regards pricing, the solution enables you to simplify the management of the different pricing schemes you use in selling to the various types of customers you do business with, including retailers, wholesalers, institutions, and other outlets for your goods. In addition to providing the tools to create, manage, and publish pricing, the solution serves to ensure that your pricing practices support your profitability.

The Sales Board in Advanced Food Management is designed to take the tedium and arbitrariness out of retrieving and reviewing item data. You may need to check on the status of fresh or fast-moving items many times during the day. To make this close to effortless, you can configure the fast-performing Sales Board to fully fit your requirements and display exactly the information you need.

To-Increase Advanced Food Management is part of To-Increase Food Manufacturing & Distribution for Microsoft Dynamics NAV, a richly featured solution suite that also supports effective, agile management of manufacturing, distribution, quality control, costing, and other processes for companies that make and sell food products. The pricing management capabilities of Advanced Food Management complement the promotion and rebate functionalities in To-Increase Food Value Features.

## Features

<b>Multi-level customer pricing</b>	<ul style="list-style-type: none"><li>You can set pricing for customers at certain levels or combinations of levels, which are single customer, customer price group, all customers, and customers associated with a marketing campaign.</li></ul>
<b>Multi-level item pricing</b>	<ul style="list-style-type: none"><li>Create pricing for items at certain levels or combinations of levels, which are single item, all items, item category, and product group. For the last two, you can also specify ranges.</li></ul>
<b>Price types</b>	<ul style="list-style-type: none"><li>The solution's three pricing types are normal, the best price for that customer; soft contract, priced as normal but marked as a contract sale; and contract, which requires a contract with maximum quantities and times.</li></ul>
<b>Pricing unit of measure</b>	<ul style="list-style-type: none"><li>You can either specify a unit of measure or the solution applies an item's standard unit of measure and price.</li></ul>
<b>Pricing methods</b>	<ul style="list-style-type: none"><li>Prices can be a fixed amount, an amount markup, or a percentage of markup or margin over or under a cost reference, which could be based on a market price, cost, price index, or other determinants.</li></ul>
<b>Cost calculation methods</b>	<ul style="list-style-type: none"><li>Determine which costs underlie base prices. You can, for example, price items based on the cost of a major ingredient.</li></ul>
<b>Effective dates</b>	<ul style="list-style-type: none"><li>You can configure prices to be effective within date ranges, but you can also apply other prices within such ranges or have ranges overlap.</li></ul>
<b>Price maintenance</b>	<ul style="list-style-type: none"><li>Pricing worksheets, pricing templates, and other tools simplify the steps of modifying existing pricing or setting prices for product sets based on formulae.</li></ul>
<b>Price publication</b>	<ul style="list-style-type: none"><li>Advanced Food Management includes a number of standard reports to publish prices and order guides for customers, distributors, and brokers.</li></ul>
<b>Pricing history</b>	<ul style="list-style-type: none"><li>The solution keeps your full pricing history until you delete it.</li></ul>
<b>Sales Board</b>	<ul style="list-style-type: none"><li>The Sales Board is a versatile information retrieval tool to help users review item information in almost any conceivable manner. You can configure the Sales Board to present exactly the item data you need, be it inventory available, projected shortages, lot descriptive details, locations, purchases, output, consumption, transfers, or any other information.</li></ul>